**ANURAG**

**Sr. Salesforce CPQ Developer**

**Seattle, WA**

**PROFESSIONAL SUMMARY:**

* Around 8+ Years of IT experience in all phases of **Software Development Life Cycle (SDLC)** which involves requirement gathering, requirement **analysis, design, development, implementation & enhancement** of projects using **Salesforce.com CRM**.
* Expertise in developing **Salesforce Lightning Apps, Components, Controllers** and **Events**.
* Experience with **Apttus CPQ** for subscription, billing, invoicing and can take control of sales process from Quote to Cash. Generated Revenue recognition status automatically with **Apttus CPQ.**
* Strong experience with source control tools **Git, Bit bucket, Source tree**, built Salesforce code from the repository.
* Developed Salesforce Lightning applications utilizing Aura Lightning components, controllers and events while incorporating custom CSS styling within the components.
* Experience in **developing** and **deploying** custom Salesforce applications using **Salesforce** **DX**.
* Strong understanding of **Apex, Visualforce**, and **Lightning Components**
* Worked on **Service Console** Lightning application which contains multiple numbers of **Lightning web components (LWC).**
* Hands - on experience in the implementation and configuration of SFDC Sales Cloud and Salesforce CPQ (Steel brick) systems.
* Extensive experience in configuration of various CPQ constructs like product modeling, bundles, attributes, product rules, Summary variables, price rules, discount schedules, and customer facing documents (templates).
* Possess knowledge of Lightning Web Components and have completed Trailhead modules related to it
* Possess hands-on knowledge of Visualforce (VF) pages with HTML, CSS, and JavaScript, and created a dispatcher console for Service Appointment Management POC incorporating these technologies.
* Hands-on experience in development of Apex scripts on different objects, tailored to project-specific needs
* Expertise in x technologies like **HTML, HTML5, XHTML, DHTML, XML, XSLT** and **Java Script.**
* Deep knowledge of **CRM systems** and implementation required, specifically with **Salesforce**.**com**.
* Proficient in Salesforce **DX, Lightning**, and Classic components.
* Experience in running Confidential services on AWS infrastructure and Virtualization Based technologies
* Experience in integrating Salesforce with other systems using **REST APIs** and integration tools like **MuleSoft**.
* Experience in **Force.com Apex Classes, Apex triggers Integration, Visual force and Force.com API. Development** using custom lightning web components (**Aura and LWC**).
* Experience in managing DevOps pipeline and also in AWS services.
* Strong experience with source control tools **Git**, **Bit** **bucket**, **Source tree, built salesforce code from the repository**.

**TECHNICAL SKILLS:**

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| **Salesforce Technologies** | SalesForce.com, Force.com, Sales Cloud, Service Cloud, LWC, Lighting components, CPQ, Apttus CPQ, Apex Language, Apex Classes/Controllers, Apex Triggers, SOQL, SOSL, Visualforce Pages/ Component, s-Control, Apex Web Services, Partner WSDL & Enterprise WSDL, Workflow and Approvals, Dashboard, Analytic Snapshots. |
| **Salesforce Tools** | Force.com IDE (Eclipse), AJAX Tool Kit, Force.com API tools (Data Loader), Force.com Explorer, Force.com Platform |
| **ETL Tools** | Data Loader, Salesforce-to-Salesforce, Apex- Explorer, Informatica. |
| **Languages** | Apex, C/C++, Java, J2EE, HTML, XML, CSS. |
| **Database** | SQL Server 2008, Oracle, MySQL. |
| **Web** | HTML, XML, CSS, JSP, JavaScript, WSDL, SOAP, JavaScript |
| **Tools** | MS Office, Adobe Photoshop, MS Excel, Silverlight, Eclipse IDE. |
| **Web Servers** | IBM WebSphere 4.x/5.x, Apache Web Server, Tomcat 6.x |
| **Platforms** | UNIX and Windows (NT/2000/XP/Vista/7) |

**EDUCATION:**

* Master of Science: Applied Machine Intelligence, 07/2022 Northeastern University - Boston, MA GPA : 3.889
* B.Tech: Mechanical Engineering, 2016 Mahatma Gandhi Institute of Technology - Hyderabad, India

**CERTIFICATIONS:**

* Salesforce Certified CPQ specialist
* Salesforce Certified Administrator.
* Salesforce certified Platform Developer-I.
* Salesforce Certified Platform Developer-II.
* Platform App Builder Salesforce Sales.
* Salesforce Certified Sales Cloud Consultant.

**WORK EXPERIENCE:**

**Client: Amazon Web Services, Seattle, WA July 2021 to till now**

**Role: Salesforce Developer**

**Responsibilities:**

* Built customized Lightning components replacing existing one using JavaScript on client side and Apex on server side.
* As a Salesforce CPQ Specialist, I was responsible for configuring a variety of CPQ functionalities like bundle configuration, product rules, option constraints, price rules, discount schedules and Quote management.
* Worked on Salesforce Platform to build Mobile App by enabling Lightning Components for use in Salesforce1 mobile platform to make Lightning Application mobile.
* Created cases with Salesforce support for the defects identified in Salesforce CPQ.
* Apex development in Creating Objects, Lightning Application, Triggers, Apex Classes, S-controls, Standard Controllers, Org - Wide default, Custom Controllers and Controller Extensions.
* Created multiple Lightning Components, added CSS and Design Parameters from LDS (Lightning Design System) that makes Lightning components look and feel better.
* Integration of DocuSign Templates with Salesforce CPQ systems.
* Embedded Javascript and JQuery in the visualforce pages.
* Built unique Lightning pages as per business needs with Lightning Community Builder.
* Worked on Lightning Process builder flows, Connect API, and quick Action.
* Tested apps by appending multiple components to Lightning Application thereby deployed Applications from Sandbox to Production.
* Moved all servers from in-house server to cloud based AWS with Salesforceorgs.
* Using Metadata API to retrieve, deploy, create, update or delete customization information, such as custom object definitions and page layouts, for organization.
* Designed and developed responsive user interfaces using Bootstrap, ensuring seamless user experiences across various devices and screen sizes.
* Coordinated manufacturing workflows, tracked work orders, and provided real-time updates to production teams for improved visibility and efficiency.
* Migration of Existing application to AWS cloud and automated regular AWS tasks like snapshots creation.
* Developed modules in Java and integrated with MySQL database.
* Created modern Lightning Apps combining Lightning App Builder, SLDS and Lightning Component features.
* Developed apex REST web services classes for external applications accessing salesforce.com data.
* Involved in data cleanup and mapping in data migration project.
* Integrated Apex with External Services by making callouts that used SOAP and WSDL.
* Written SOQL, SOSL query language necessary for application in Apex Classes and Triggers.
* Worked on cross platform usage of project functionality using Lightning.
* Implemented Salesforce Lightning Web Components for a small set of users within the organization.
* Worked on Service Console Lightning application which contains multiple numbers of Lightning web components (LWC).
* Developed multiple Lightning web components (LWC) regarding service case console pages.
* Created Lightning web components (LWC) and apps combining Lightning Design system, Lightning App Builder and Lightning Component features.

**Environment**: Salesforce.com platform, Salesforce CPQ, Apex Language, AWS, Lightning, Apttus CPQ, CLM, Sales cloud, Service Cloud, Visualforce (Pages, Components, Controllers & Extensions), Apex Triggers, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Eclipse IDE Plug-in.

**Client: Tata Consultancy Services, Hyderabad, India. June2016 to Jan 2021**

**Role: Salesforce Developer**

**Responsibilities:**

* Worked on Salesforce.com Standard Objects such as Accounts, Contacts, Opportunities, Campaigns, Cases, solutions.
* Created Page Layouts to organize fields, custom links, related lists, and other components on record pages.
* Implemented various advanced fields like Picklist Fields, Master-Detail Fields, Custom Formula Fields, and defined Field Dependencies for custom picklist fields.
* Implemented Case Assignment Rules to direct the case to appropriate groups such as Stories and PCS Central Support.
* Defined objects and Field Level Security for different profiles.
* Wrote an Apex Trigger on Contact for cross object field update for reporting purposes.
* Enhanced Apex Class and Visualforce Page to create a custom Related List, showing activities for selected contacts or clients.
* Integrated salesforce and CPQ application to automate fulfillment process.
* Implemented service cloud functionality like case management, field service management and CTI integration.
* Experience with Salesforce testing frameworks and tools like JUnit, Selenium, and Test-Driven Development.
* Working with CPQ deployment using change sets and GitHub.
* Developed in Apttus CPQ, LDAP and Integration with Share point.
* Familiar with Apttus admin settings, Apttus custom settings and DocuSign settings.
* Implemented in CPQ Merge Service, Configuration and Pricing APIs (Apttus customization).
* Developed in configure price quote (CPQ) apps such as Apttus.
* Involved in end-to-end testing and configuration enhancements for the CPQ and CLM functionalities.
* Created integration with Apttus CPQ and CLM applications and automating processes on Salesforce platform.
* Developed dynamic SPAs using Angular framework, providing users with fast and seamless interactions within the Salesforce environment.
* Strong understanding of data mapping, transformation, and integration with various systems like Salesforce, SAP, and Oracle.
* Integrating and maintaining business applications to Salesforce, such as DocuSign, Conga, and other Business line applications.
* Enabled the Aura Framework in Lightning Applications by incorporating Aura Attributes and Aura Handlers for Events, emphasizing logic and seamless interactions within Lightning applications.
* Created and maintained Reports and Dashboards to provide fast access to key business metrics.
* Provided Case Management by Configuring Email-to-Case for end users to submit a case through Outlook.
* Customized Salesforce.com User Profiles by setting Standard and Custom objects layouts, Custom App,
* Customized Chatter objects and tabs to view progress and discussion on business processes.
* Worked in different sandboxes for development and testing and involved in migrating the code to production instance in installments using Change Set.
* Success in implementing Vlocity solutions for clients in a variety of industries.
* Familiarity with Vlocity's data migration, testing, and training processes.
* Configured Chatter to track emails from Outlook to Salesforce by following a user.
* Implemented database tables, middleware designing, client-side web programming and server-side java programming.
* Responsible for weekly and monthly data export, updates, and backup for the organization.
* Used Apex data loader to Inset, Update, and Import data from Microsoft Excel into Salesforce.com.

**Environment**: SFDC, Apex, Data Loader, Java, Force.com, Import Wizard, Lightning, Apttus CPQ, Sales cloud, Service Cloud, Eclipse IDE, Controllers, Visualforce Pages, XML, Triggers, HTTP APIs.